

Income Focus Portfolio

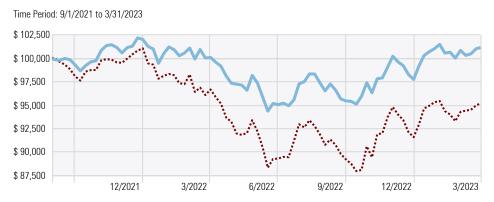
Portfolio Manager Scott Cheng, CFA, MBA

Inception Date 09/01/2021

```
Benchmark
Income Focus Benchmark*
```

The **Income Focus Portfolio** is for investors with intermediate-term time horizons who are sensitive to short-term losses yet want to participate in the long-term growth of financial markets. The portfolio, which fixed-income securities tend to make up the largest proportion of holdings, seeks to keep investors well ahead of the effects of inflation while maintaining some principal stability. The portfolio has characteristics that may deliver returns lower than that of the broader market with lower levels of risk and volatility.

Growth of \$100,000 Since Inception



•• Income Focus Benchmark

Income Focus Portfolio

Quartony notanio					
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Year
2023	3.49				3.49
2022	-1.94	-5.39	0.86	2.39	-4.18
2021				3.21	
Trailing Returns					
	3-Mo %	YTD %	1-Yr %	3-Yr %	Since Inception
Income Focus Portfolio	3.49	3.49	1.12		0.74
					-3.06

Time Period: 9/2/2021 to 3/31/2023

	Portfolio	Benchmark	+/- Benchmark
Return	0.74	-3.06	3.80
Alpha	1.74	0.00	1.74
Beta	0.79	1.00	-0.21
Std Dev	7.70	8.10	-0.39
Information Ratio (arith)	1.16		
Best Month %	3.49	4.21	-0.73
Worst Month %	-3.13	-4.00	0.88
Best Quarter %	3.49	3.95	-0.46
Worst Quarter %	-5.39	-7.86	2.48

Asset Allocation

Portfolio Date: 3/31/2023



%
19.2
14.4
4.1
44.4
6.3
11.7
100.0

Top 10 Holdings

	Weight
iShares Core US Aggregate Bond ETF	11.96%
BMO Aggregate Bond ETF	10.95%
Vanguard Short-Term Corporate Bond ETF	8.85%
iShares Core Canadian Short Term Bd ETF	7.86%
BMO Laddered Preferred Share ETF	6.83%
iShares 0-5 Year TIPS Bond ETF	5.93%
Centurion Apartment Real Estate Inv F	4.90%
CASH	4.83%
iShares Core MSCI EAFE IMI ETF	4.18%
Royal Bank of Canada	1.66%

Sector Exposure

Portfolio Date: 3/31/2023

	Portfolio	Benchmark
Energy %	10.40	11.58
Materials %	9.53	9.01
Industrials %	11.55	12.63
Consumer Discretionary %	6.14	6.72
Consumer Staples %	6.37	6.04
Healthcare %	5.88	6.13
Financials %	21.68	23.41
Information Technology %	15.85	12.40
Communication Services %	6.87	5.71
Utilities %	3.38	3.89
Real Estate %	2.34	2.48

Portfolio Statistics - Equity

	Portfolio	Benchmark
Price/Earnings	15.87	14.87
Price/Book	2.16	2.11
ROA %	5.95	6.32
ROE %	16.78	18.64
Long-Term Earnings Growth %	10.68	9.82
Forward Dividend Yield %	0.81	0.00

Portfolio Statistics - Fixed Income

Average Eff Duration	4.73
Average Eff Maturity	6.12
Average Credit Quality	AA
Average Coupon	2.63
Total Portfolio Yield	3.34
Average YTM	4.40

As of 3/31/2023