


**Portfolio Manager**  
Scott Cheng, CFA, MBA

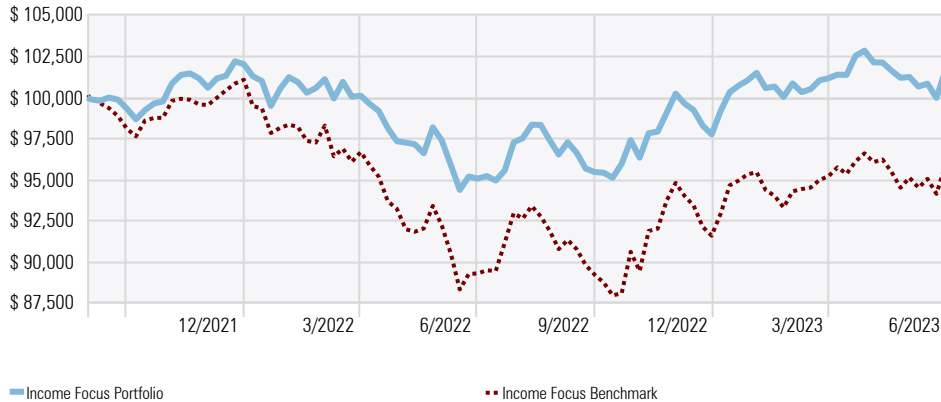
**Inception Date**  
09/01/2021

**Benchmark**  
Income Focus Benchmark\*

The **Income Focus Portfolio** is for investors with intermediate-term time horizon who are sensitive to short-term losses yet want to participate in the long-term growth of the financial markets. The portfolio, in which fixed income securities typically comprise the largest portion, aims to keep investors well ahead of the effects of inflation while maintaining some principal stability. The portfolio has characteristics that may provide lower returns than the broader market with less risk and volatility.

## Growth of \$100,000 Since Inception

Time Period: 9/1/2021 to 6/30/2023



## Quarterly Returns

	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Year
2023	3.50	0.24			3.72
2022	-1.94	-5.39	0.86	2.39	-4.18
2021				3.21	

## Trailing Returns

	3-Mo %	YTD %	1-Yr %	3-Yr %	Since Inception
High Growth Portfolio	0.24	3.75	7.15		0.78
High Growth Benchmark	0.49	4.45	7.24		-2.39

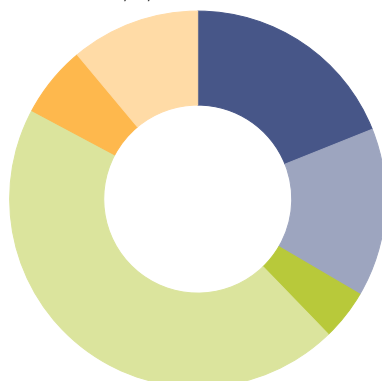
## Risk/Return Analysis

Time Period: 9/2/2021 to 6/30/2023

	Portfolio	Benchmark	+/- Benchmark
Return	0.78	-2.39	3.17
Alpha	1.50		
Beta	0.78		
Std Dev	7.42	7.86	-0.44
Information Ratio (arith)	1.00		
Best Month %	3.49	4.21	-0.73
Worst Month %	-3.13	-4.00	0.88
Best Quarter %	3.50	3.95	-0.45
Worst Quarter %	-5.39	-7.86	2.48

## Asset Allocation

Portfolio Date: 6/30/2023



	%
Canadian Equity	18.9
U.S. Equity	14.5
International Equity	4.3
Fixed Income	45.0
Cash	6.1
Other	11.1
<b>Total</b>	<b>100.0</b>

## Top 10 Holdings

	Weight
iShares Core US Aggregate Bond ETF	12.56%
BMO Aggregate Bond ETF	12.38%
iShares Core Canadian Short Term Bd ETF	7.92%
Vanguard Short-Term Corporate Bond ETF	7.80%
BMO Laddered Preferred Share ETF	5.94%
iShares 0-5 Year TIPS Bond ETF	5.33%
Centurion Apartment Real Estate Inv F	5.17%
CASH	4.88%
iShares Core MSCI EAFE IMI ETF	4.45%
Royal Bank of Canada	1.62%

## Sector Exposure

Portfolio Date: 6/30/2023

	Portfolio	Benchmark
Energy %	11.31	11.29
Materials %	8.12	8.45
Industrials %	12.44	12.58
Consumer Discretionary %	6.76	7.08
Consumer Staples %	6.54	5.76
Healthcare %	6.42	5.86
Financials %	22.97	23.66
Information Technology %	13.99	13.74
Communication Services %	6.10	5.39
Utilities %	3.45	3.78
Real Estate %	1.91	2.41

## Portfolio Statistics - Equity

	Portfolio	Benchmark
Price/Earnings	17.59	15.40
Price/Book	2.18	2.13
ROA %	6.13	6.27
ROE %	15.60	18.41
Long-Term Earnings Growth %	14.66	8.13
Forward Dividend Yield %	0.86	0.00

## Portfolio Statistics - Fixed Income

Average Eff Duration	4.88
Average Eff Maturity	6.38
Average Credit Quality	A
Average Coupon	2.73
Total Portfolio Yield	3.46
Average YTM	4.67