



Weekly Market Guide

An eventful week saw the S&P 500 climb 6.5% from its October 27th lows. Powell's slightly dovish tone at the 11/1 FOMC meeting got the ball rolling, economic data supported the shift in sentiment, and lower bond yields relieved equity market pressure. October economic surveys indicated a softening macro-environment (ISM manufacturing down to 46.7, services down to 51.8), but the highlight was Friday's jobs report. Nonfarm payrolls rose just 150k m/m (with a -101k downward revision to prior months), the unemployment rate rose to 3.9% (from a low of 3.4% in April), and wage growth was just 0.2% m/m. Softer employment and inflation moderation support a Fed that may remain on hold in a "wait and see" approach.

As a result, the US 10-year yield dropped to 4.5% from a peak of 5.0%, relieving valuation pressure on equities (which have exhibited an inverse correlation to bond yields). Short covering likely contributed to the outsized move (note: short interest is historically high in the bond market), and the average stock had already pulled back 14%. But importantly, **the market's response from oversold conditions was what you want to see. Thursday's 2% S&P 500 gain came on 7.5x advancers vs. decliners, and Friday's 1% gain registered 5x advancers vs. decliners.** Strong breadth thrusts from oversold conditions can often be found near market lows.

We are encouraged by the internal strength exhibited- it's a start. Next, we need follow-through. It is not unusual for stocks to "cool off" a bit after the surge experienced ("cool off" could just be sideways). And the incoming data will remain highly influential to Fed expectations, bond yields, and equity market movements. For example, next week's October CPI, PPI, and Retail Sales will be closely monitored.

Yes, the market has work to do (in order to rebuild for sustainable upside), however we have a bias that equities are ready to claw back some of their decline and may have seen the low of this drawdown. Economic uncertainties/challenges remain, however a lot of negativity has been discounted already. While the stock market is up, the market of stocks has been weak-year-to-date index returns can be attributed to just 10 Tech-oriented stocks. The equal-weighted S&P 500 P/E is 14x and inline with valuation multiples seen during the 2014-2016 US manufacturing recession (a period where earnings moved sideways as they are now). **We probably have a market that grinds, but inexpensive valuations provide some comfort in accumulating favored stocks within a long-term perspective.**

| Equity Market Indices | Price Return | |
|--------------------------|--------------|-----------|
| | Year to Date | 12 Months |
| Dow Jones Industrial Avg | 3.0% | 4.0% |
| S&P 500 | 14.0% | 15.0% |
| S&P 500 (Equal-Weight) | -0.6% | 1.0% |
| NASDAQ Composite | 30.3% | 29.1% |
| Russell 2000 | -1.6% | -4.2% |
| MSCI All-Cap World | 9.8% | 13.2% |
| MSCI Developed Markets | 3.8% | 12.5% |
| MSCI Emerging Markets | 0.4% | 7.1% |
| NYSE Alerian MLP | 14.5% | 10.2% |
| MSCI U.S. REIT | -6.3% | -5.3% |

| S&P 500 Sectors | Price Return Year to Date | Sector Weighting |
|------------------------|---------------------------|------------------|
| Communication Svcs. | 43.4% | 8.8% |
| Information Technology | 43.0% | 28.7% |
| Consumer Discretionary | 27.9% | 10.8% |
| S&P 500 | 14.0% | - |
| Industrials | 2.8% | 8.2% |
| Materials | -1.1% | 2.3% |
| Financials | -2.0% | 12.7% |
| Energy | -4.7% | 4.3% |
| Health Care | -5.7% | 13.0% |
| Consumer Staples | -6.4% | 6.5% |
| Real Estate | -7.6% | 2.2% |
| Utilities | -13.3% | 2.5% |

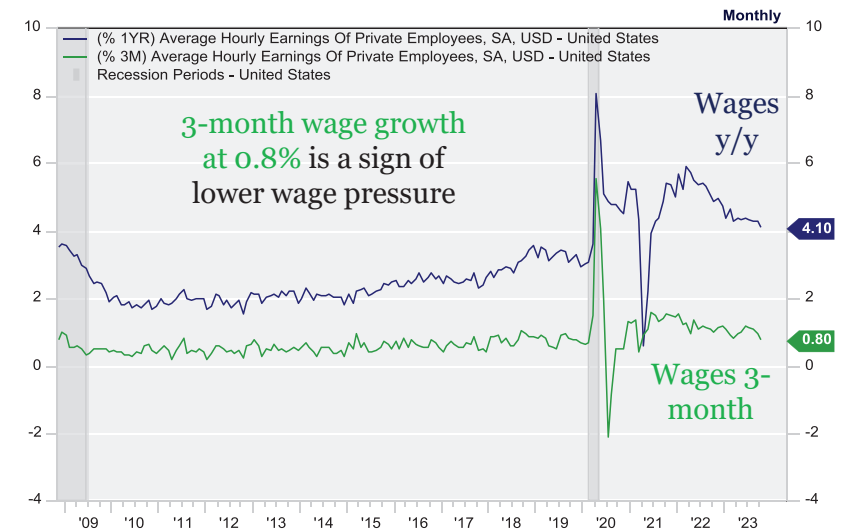
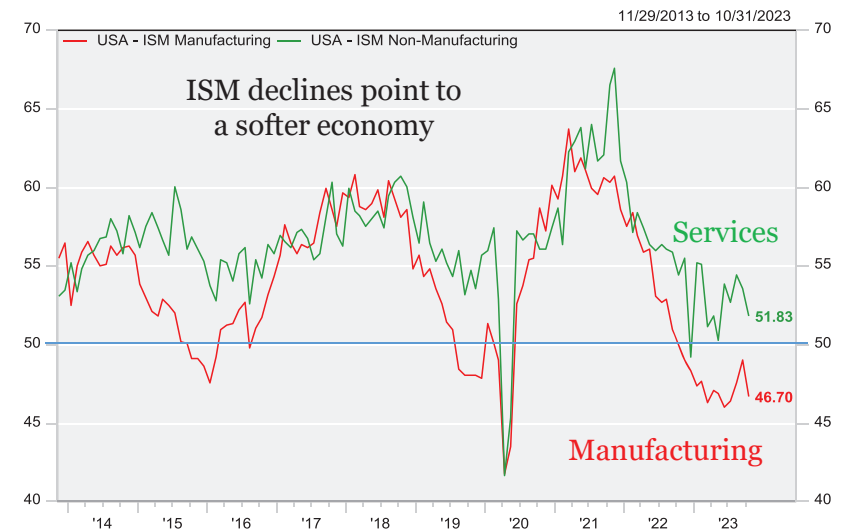
Source: FactSet

MACRO: US

October economic surveys continued to indicate the macro-environment is weakening/softening. ISM Manufacturing declined to 46.7 (below 49.0 est.), and ISM Services went to 51.8 (below 53.6 est.). Also, October nonfarm payrolls rose just 150k m/m with -101k in downward revisions to prior months. Unemployment rose to 3.9% (from a low of 3.4% in April), and wage growth was just 0.2% m/m. The weight of the evidence is a slowing economy, which is likely to continue as the lagged effects of higher rates make their presence felt. Importantly, inflation seems to be moderating. With employment softening and inflation coming down, the Fed may begin to balance its dual mandate-electing to remain on hold for now in a “wait and see” approach. That is the market’s interpretation and shift over the past week, as the implied odds of another rate hike this cycle have declined to just 15%. The incoming data will remain highly influential, i.e. next week’s October CPI, PPI, and retail sales.

| Event | Period | Actual | Consensus | Prior |
|---|--------|----------|-----------|----------|
| BEA Total Light Vehicle Sales (Preliminary) | OCT | 15.5M | 15.5M | 15.7M |
| Continuing Jobless Claims SA | 10/21 | 1,818K | 1,805K | 1,783K |
| Initial Claims SA | 10/28 | 217.0K | 210.0K | 212.0K |
| Unit Labor Costs SAAR Q/Q (Preliminary) | Q3 | -0.80% | 0.60% | 3.2% |
| Productivity SAAR Q/Q (Preliminary) | Q3 | 4.7% | 4.2% | 3.6% |
| Durable Orders ex-Transportation SA M/M (Final) | SEP | 0.44% | 0.50% | 0.50% |
| Durable Orders SA M/M (Final) | SEP | 4.6% | 4.7% | 4.7% |
| Factory Orders SA M/M | SEP | 2.8% | 2.3% | 1.0% |
| Hourly Earnings SA M/M (Preliminary) | OCT | 0.20% | 0.30% | 0.30% |
| Hourly Earnings Y/Y (Preliminary) | OCT | 4.1% | 4.0% | 4.3% |
| Nonfarm Payrolls SA | OCT | 150.0K | 180.0K | 297.0K |
| Unemployment Rate | OCT | 3.9% | 3.8% | 3.8% |
| PMI Composite SA (Final) | OCT | 50.7 | 51.0 | 51.0 |
| Markit PMI Services SA (Final) | OCT | 50.6 | 50.9 | 50.9 |
| ISM Services PMI SA | OCT | 51.8 | 53.2 | 53.6 |
| Trade Balance SA | SEP | -\$61.5B | -\$59.8B | -\$58.7B |
| Consumer Credit SA | SEP | \$9.1B | \$10.0B | -\$15.8B |
| Wholesale Inventories SA M/M (Final) | SEP | 0.20% | 0.0% | 0.0% |

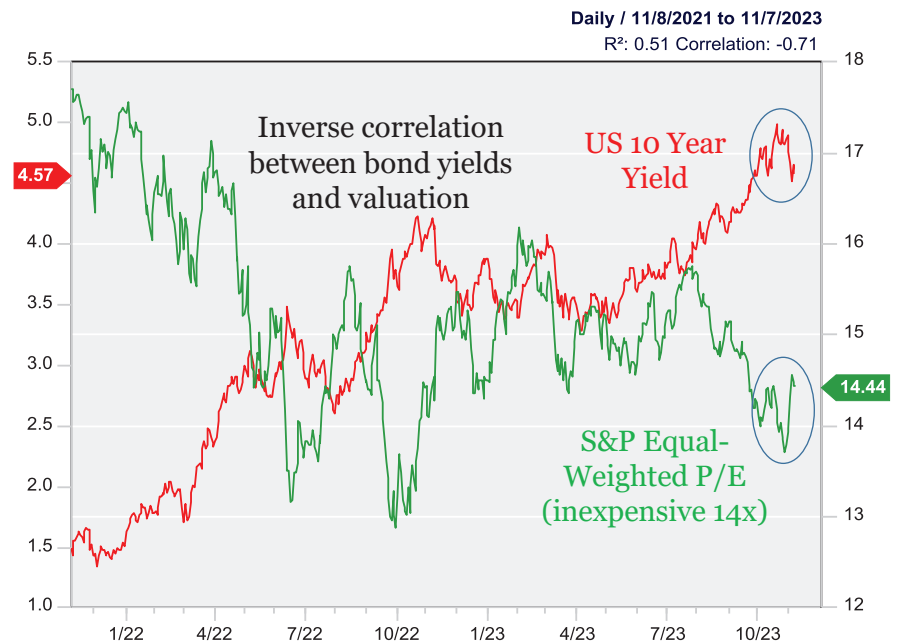
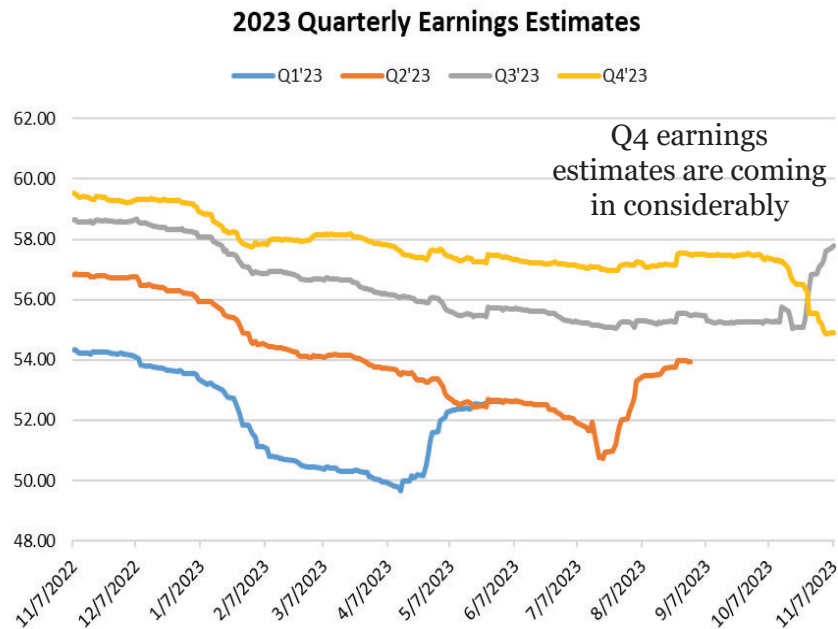
Source: FactSet



FUNDAMENTALS

85% of Q3 earnings season is done- with 80% of companies beating earnings estimates by 7.4% (above long-term averages). However, price reactions have not been as impressive (and worse than normal). EPS upside is getting slightly less than the average of 0.9% two-day gain, whereas those missing are declining over double (-5.2%) the normal rate (-2.3%). Some of this has to do with the macro-environment and market pullback during reporting season. But, forward earnings estimates are declining as corporations and analysts brace for the economic realities and uncertainty of rising interest rates. Q4 estimates have come down considerably, now reflecting a sequential earnings decline; and 2024 estimates have declined as well (a trend we expect to continue).

Economic uncertainties/challenges remain, however a lot of negativity has been discounted already. While the stock market is up, the market of stocks has been weak- year-to-date index returns can be attributed to just 10 Tech-oriented stocks. The equal-weighted S&P 500 P/E is 14x and inline with valuation multiples seen during the 2014-2016 US manufacturing recession (a period where earnings moved sideways as they are now). We probably have a market that grinds, but inexpensive valuations provide some comfort in accumulating favored stocks within a long-term perspective.



TECHNICAL: S&P 500



Source: FactSet

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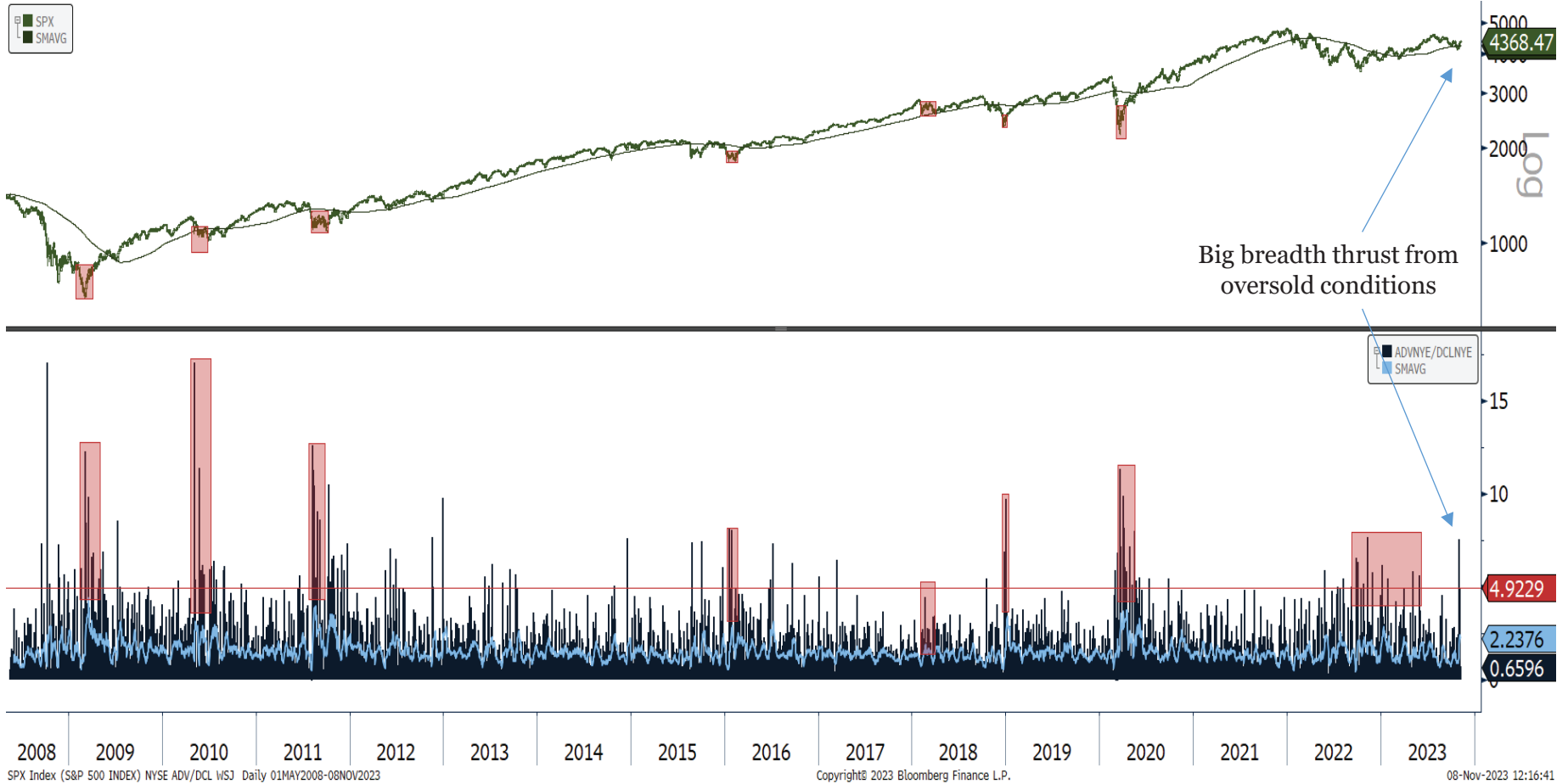
Yes, the market has work to do (in order to rebuild for sustainable upside), however we have a bias that equities are ready to claw back some of their decline and may have seen the low of this drawdown.

Resistance to watch: Upper-end of downtrend channel that prices are at currently. After this, horizontal support at 4500 and 4600.

Support to watch: 20 DMA (4282), 200 DMA (4253), and recent lows (4100). We would like to see the index hold up on a potential pullback and end its string of lower lows.

BREADTH THRUST LAST WEEK

Importantly, the market's response from oversold conditions was what you want to see. Thursday's 2% S&P 500 gain came on 7.5x advancers vs. decliners and 87% advancing volume. Friday's 1% gain registered 5x advancers vs. decliners on 81% advancing volume. Strong breadth thrusts from oversold conditions can often be found near market lows. It's a good start, now the market needs to build on it.



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