

Portfolio Manager
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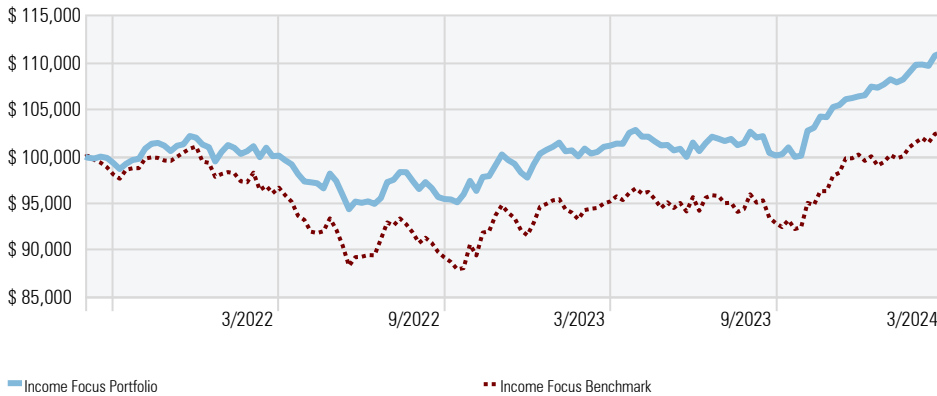
Inception Date
09/01/2021

Benchmark
Income Focus Benchmark*

The **Income Focus Portfolio** is for investors with intermediate-term time horizons who are sensitive to short-term losses yet want to participate in the long-term growth of financial markets. The portfolio, which fixed-income securities tend to make up the largest proportion of holdings, seeks to keep investors well ahead of the effects of inflation while maintaining some principal stability. The portfolio has characteristics that may deliver returns lower than that of the broader market with lower levels of risk and volatility.

Growth of \$100,000 Since Inception

Time Period: 9/1/2021 to 3/31/2024



Quarterly Returns

	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Year
2024	4.34				4.32
2023	3.50	0.33	-1.36	6.33	8.91
2022	-1.94	-5.39	0.86	2.39	-4.18

Trailing Returns

	3-Mo %	YTD %	1-Yr %	3-Yr % Since Inception - Annualized
Income Focus Portfolio	4.34	4.34	9.80	4.16
Income Focus Benchmark	2.40	2.40	7.80	1.02

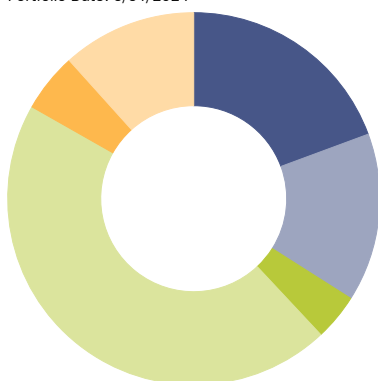
Risk/Return Analysis - Annualized

Time Period: 9/2/2021 to 3/31/2024

	Portfolio	Benchmark	+/- Benchmark
Return	4.16	1.02	3.14
Alpha	1.87	0.00	1.87
Beta	0.78	1.00	-0.22
Std Dev	7.07	7.74	-0.67
Information Ratio (arith)	1.06		
Best Month %	3.99	5.02	-1.03
Worst Month %	-3.13	-4.00	0.88
Best Quarter %	6.33	7.90	-1.57
Worst Quarter %	-5.39	-7.86	2.48

Asset Allocation

Portfolio Date: 3/31/2024



Canadian Equity	19.4
U.S. Equity	14.6
International Equity	4.0
Fixed Income	45.2
Cash	5.1
Other	11.7
Total	100.0

Top 10 Holdings

	Weight
iShares Core US Aggregate Bond ETF	14.64%
BMO Aggregate Bond ETF	13.26%
Vanguard Short-Term Corporate Bond ETF	6.92%
BMO Laddered Preferred Share ETF	6.86%
iShares Core Canadian Short Term Bd ETF	6.26%
iShares 0-5 Year TIPS Bond ETF	4.96%
Centurion Apartment Real Estate Inv F	4.90%
iShares Core MSCI EAFE IMI ETF	4.13%
CASH	3.93%
Royal Bank of Canada	1.56%

Sector Weightings

	Income Focus Portfolio	Income Focus Benchmark
Basic Materials %	7.59	7.07
Consumer Cyclical %	7.46	7.77
Financial Services %	22.83	24.04
Real Estate %	1.98	2.38
Consumer Defensive %	5.38	4.83
Healthcare %	6.55	5.52
Utilities %	3.38	3.04
Communication Services %	6.73	5.22
Energy %	12.00	11.88
Industrials %	12.31	12.92
Technology %	13.80	15.34

Portfolio Statistics - Equity

	Portfolio	Benchmark
Price/Earnings	21.40	18.55
Price/Book	2.33	2.25
ROA %	6.25	7.08
ROE %	16.45	19.32
Long-Term Earnings Growth %	10.35	14.74
Forward Dividend Yield %	0.88	0.00

Portfolio Statistics - Fixed Income

Average Eff Duration	4.98
Average Eff Maturity	6.58
Average Credit Quality	A
Average Coupon	2.90
Total Portfolio Yield	3.47
Average YTM	4.66